

Stand 04 November 2020

Our facilities...



#### *Grünewald* international Our facilities...























We are proud that ...

- ... We provide a unique, **natural product range** from IQF fruit to fruit and vegetable purees and fruit and vegetable juice concentrates, to fruit preparations and natural colours.
- ... We are not only a **well-respected fruit processor**, but also a leading processor of vegetable products.
- ... We are **strongly backwards integrated** and are located in the world's major fruit regions.
- ... We are **directly** linked to our suppliers through **Grünewald Agronomy** and meet sustainability requirements through our **GO GREEN** initiative.
- ... We offer more than just **high-quality products**. The excellent service for all our products supplies **major value added** to our long-standing partners.



What we stand for...

- ... We provide **product innovations** and application support in the form of **Grünewald Innovation** – our think tank for our partners.
- ... We have **six independent production facilities** which offer a high level of flexibility and use the latest technology. We're strong together: as a group we can meet even the most demanding customer requirements.
- ... We are a **family business**, so we can provide personal contact with fast and, if required, pragmatic decision-making.
- ... Put simply, we have an **excellent** and **very experienced team** who is there to support our partners.



Development...



#### Grünewald international Key figures ...

- ... overall turnover approx. 250 million EUR
- ... 650 employees throughout the group
- ... 250.000 tons of processed raw material per year
- ... 100.000 tons of product output per year
- ... full range supplier for non-dehydrated fruit and vegetable products
- ... numerous certificates prove our philosophy (HACCP, FSSC, SGF, BIO, KOSHER, HALAL, FDA, SEDEX)



Our product range...

We are suppliers for a wide variety of applications in the food industry

#### Farming Processing R&D Customer support / Customer service

- ... Juices and concentrates
- ... Purees and puree concentrates
- ... Fruit preparations
- ... IQF fruit
- ... Compounds
- ... Natural colouring foodstuffs
- ... Natural flavours
- ... Powders

Our customer categories...

- ... Beverage and liquor industry
- ... Ice cream and dairy manufacturers
- ... Confectionery and bakery industry
- ... Well-respected baby food manufacturers
- ... Health and diet food business
- ... Pharmaceutical and cosmetic industry



Strong backward integration supply chain...

... as a basis for sustainable and high-class fruit and vegetable products

Farming Processing R&D Customer support / Customer Service

















Quantity processed...

	l quar 0,00 /ear		45,000 MT	70,000 MT	35,000 MT	25,000 MT	40,000 MT
de.	15,000 MT	15,000 MT					
10,000 MT							
Blackcurrant/ Redcurrant	Cherry	Raspberry	Strawberry	Apple	Carrot	Beetroot	Others



*Grünewald* international Our philosophy...



# ... Continuity

# ... Safety ... Quality ... Satisfaction



... GO Green is the name of the Grünewald Group sustainability initiative.

- ... We see ourselves as part of the global community.
- ... Our company strives to make a responsible contribution to reducing negative environmental impacts.
- ... Our group-wide strategy is to promote sustainable farming and thus protect the livelihoods of our local farmers.
- ... Our GO GREEN initiative was created to convert our mission into **specific measures**.
- ... We consider sustainability as a basic philosophy in our professional life and our personal attitude, therefore "we do the right things, and we do the things right!"



Relationships and partnerships...





We embrace backward integration...



... Grünewald Agronomy enjoys a close relationship and partnership with our suppliers.

- ... A team of **8 agronomists** spread between our plants is at the disposal of our suppliers directly in the regions where the fruit is grown.
- ... Knowledge transfer happens in the fields and in workshops.
- ... Consulting and mentoring.
- ... Planting projects for the Grünewald Group.
- ... Securing new and certified planting material.
- ... Nursery for mother plants as required.
- ... Direct cooperation with educational institutions.
- ... Development of innovations in the field of agronomy.
- ... Grünewald Agronomy organises and develops our **GO GREEN** sustainability initiative.



#### *Grünewald* international We inspire our customers...









... Grünewald Innovation is our think tank for new, inspiring fruit and vegetable products.

... **3 innovation centres** within Europe come up with ideas for product and technical developments for our group and our customers.

... 18 team members create great products for different industries every day.

... In figures: approx. 2,300 new product developments per year approx. 10,500 samples per year numerous product developments every year











... is modern personal development...



... Grünewald Academy is our talent incubator for our future executives.

... We focus on **continuous training** in all departments.

... Development programmes for young executives. Every year we celebrate the brightest stars in the **year group** and **outstanding achievements**.

> The future depends on what we do in the present. Mahatma Gandhi





It's not a job, it's a passion ...